Decler

Let our **sound** technology improve your customers' **experience**









PROFESSIONAL AUDIO SOLUTIONS

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ABOUT US

We are about creating lasting and memorable experiences for your customers with our sound: Helping you use ambient sound to enhance and leverage the impact of your marketing mix.

Our quest for innovation and product excellence has been going on for over 50 years and we still continue on the same path.





A SOUND EXPERIENCE

"*Neuromarketing*, an intriguing marriage of marketing and science, is the key to unlocking the subconscious thoughts, feelings, and desires that drive the purchasing decisions we make each and every day of our lives."

FEEL

Martin Lindstrom, from "Buyology: Truth and lies about why we buy".

CONNECT

It's about time for a **profound change**, to connect with the emotions and senses of our customers, to create a link with them and persuade them at the point of sales. We are exposed to colossal amounts of **all kinds of sensorial stimulus**. That's why hearing comes in to play a leading role.



Leicester University experts published on "Nature" describing how background music source location could be determinant when choosing a product within a retail store. Another study form Arkansas University has proved that **the background music gender could increase o decrease the consumer's appetite**, aside from altering food flavor and perception.



THRILL

Music impacts directly on the customer's emotions, purchasing decisions, length of stay, food choices and even flavor perceptions.

Music rhythm and tempo can also alter customer's behavior. These studies showcase **the power of music over our subconscious**, which in most of the cases is the one who drives our choices.



PURCHASING DECISION

Sound quality equals experience quality.

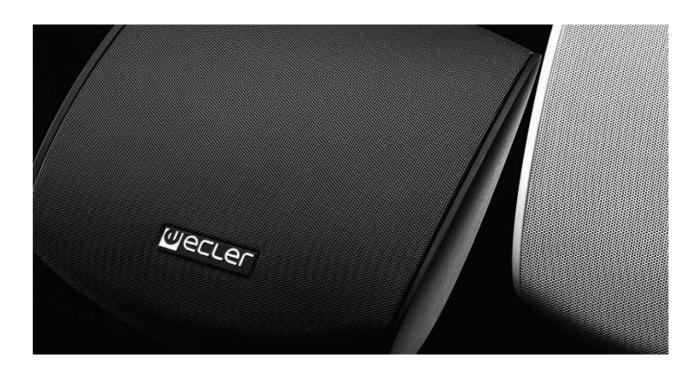
FASHION

Sound drives the customer's subconscious, when it comes to purchasing decisions.

Bigger brands acknowledge this especially within the fashion industry. A clear example is the flagship stores, where the point of sales is transformed into a multisensory experience. Nowadays the need to include music is not a maybe but a must.

GASTRONOMY

identified the need for enhancing experiences through sound. The "sound pairing" concept is widespread across the world. It's not only about creating a pleasant atmosphere but also achieving a multisensory experience where



Choosing the right products will help us achieve our goals.

into a nightmare, resulting in damage to the overall brand image, diminishing the overall sensation of comfort and may even shorten the length of stay. A low quality sound, poor voice intelligibility or even a lack of low frequency response could led to unpleasant sensations for the customer



Latest gastronomic trends have

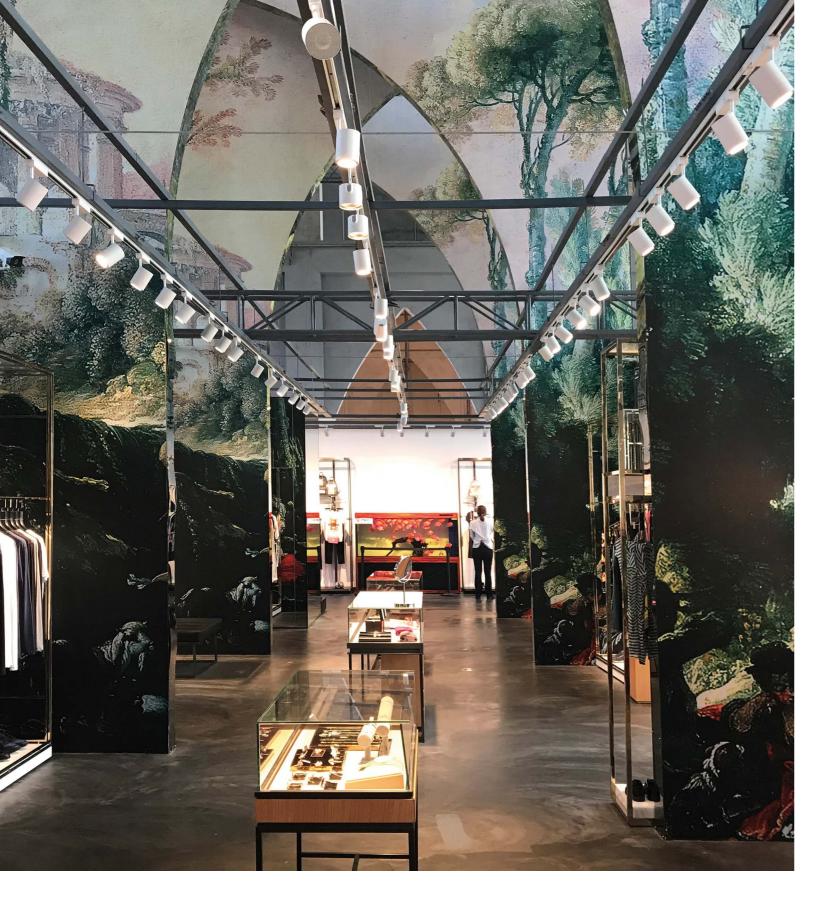
taste, sight and sound converge.

HOTELS

Within the hospitality industry, the use of multisensory experiences are on the rise.

The discussion is now centered on the creation of an "Experiences Department" to generate situations where the emotions are driven by images, light and **sound**. background music is one of the first and most important stimuli that customers experience when they enter a hotel.

When the sound system is not the best possible alternative, a carefully planned enriching customer experience can turn



SYSTEM DESIGN **SERVICES**

We can take care of everything so you don't have to worry about anything. Moreover, there are some few questions regarding your project needs.

Determining factors influencing in selection of equipment:

TECHNICAL REQUIREMENTS





Project purpose

Audio **zones**

Location is quite important to understand the project scope and its goals. Zoning and music gender are also key factors to develop specific designs. To narrow down these requirements, we need to know the aesthetic criteria that fits each customer best.

For instance a **speaker** may be installed in a visible location and play a prominent role or could be seamlessly integrated within the overall décor.

We also need to decide whether the installation would be fixed or temporary as well as determining the space requirements and establishing a timetable to perform the installation.





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Project location

Acoustics:

appropriate

Integrated or **visible** reverberation time loudspeakers

Fixed or mobile loudspeakers installation

1_ Location purpose. 2_ Audio contents that are going to be heard. **3_ Placement** and **number** of speakers. 4_ Limitations referring to functionality or aesthetics. 5_ Sound equipment visibility.







Space dimensions





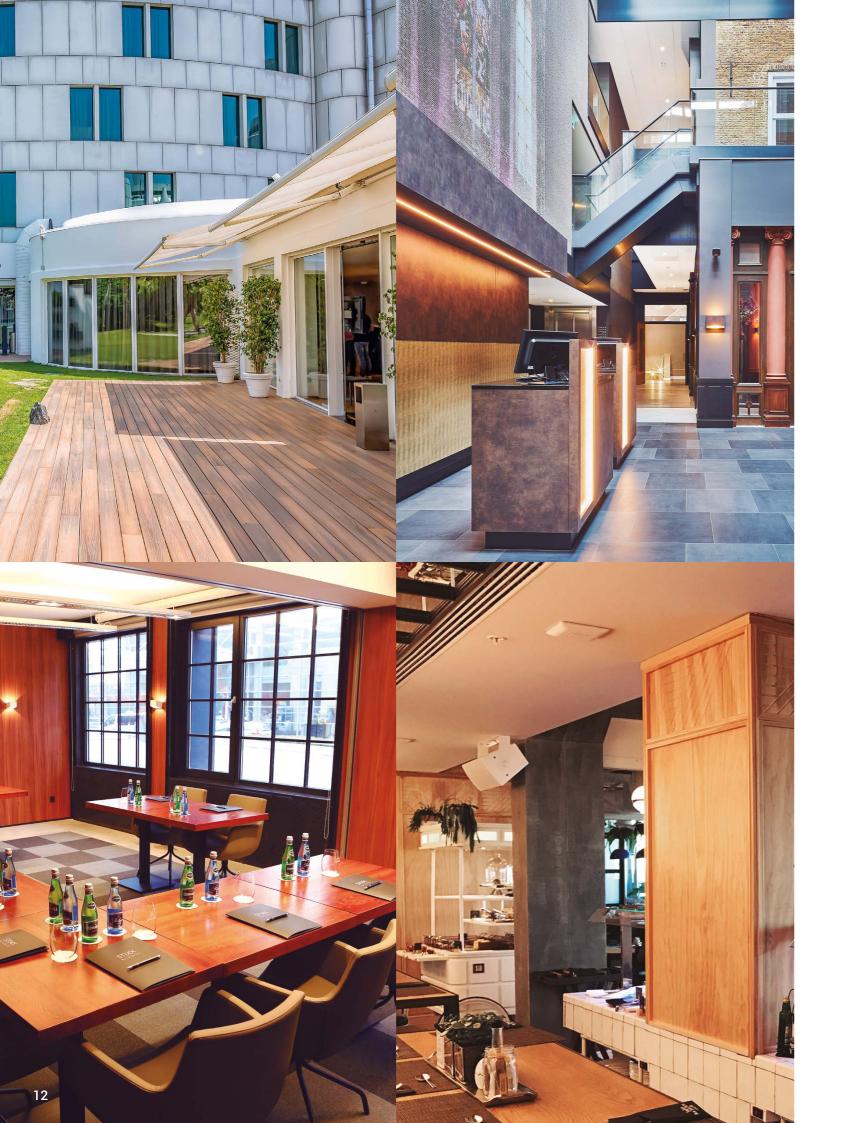
Music style and gender



Project schedule



Aesthetics requirements



SPACE ZONING

The necessity of having different music programs being played in different zones

We offer audio matrices capable of playing different programs in different locations. Each volume level may be adjusted directly at the target zone or remotely, using analogue or digital controllers. In addition, the adjustment parameters by zone can be established by means of a user friendly software interface. We normally advise our customers to allow only properly trained personnel to operate the audio equipment installed out of sight, so a long lasting and trouble fee performance can be assured.



Download our apps:







eMIMO pilot

Ecler UCP RePLAYER







To further contribute to a longer product life, reliability and energy savings, we offer smart devices to automatically power down the equipment according to preestablished time schedules or simply when not detecting input signals.

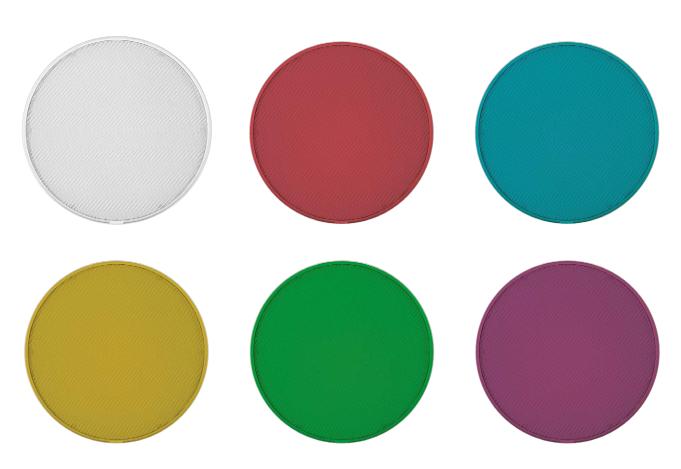




PERSONALIZED DEVICES

The newest design trends strive for integration and clean spaces That's the reason why we provide personalized solutions, which include loudspeakers able to blend in with the décor.

Whether referring to either spatial location or aesthetics requirements, the speaker size becomes essential.



General **rules**

A cabinet loudspeaker will perform better having a wall behind it and would be at its best, when installed in a corner radiating to a 90° area.

We can increase in-ceiling speakers performance by modifying the location patterns according to the height and coverage area.



The speaker size determines the frequency response. The smaller the size, the lower the frequency

response in the bass range. For that reason, in some installations is highly recommended a low frequency reinforcement such as a subwoofer.

We recommend deploying an acoustic simulation program that allows for testing different location patterns and coverage alternatives in accordance with the speaker type.

TESTIMONIALS

Professionals trust decler

thanks to its project's optimal results.



Marta Vega Marketing and Sales Director The Sensory Lab www.thesensorylab.es

When it comes to audio branding design for a business, the music selection and optimum sound quality is a key factor. Both elements are basic tools to boost your brand image across the corporative, environmental and even architectonical fields.

«When it comes to audio branding design for a business, sound quality becomes crucial»





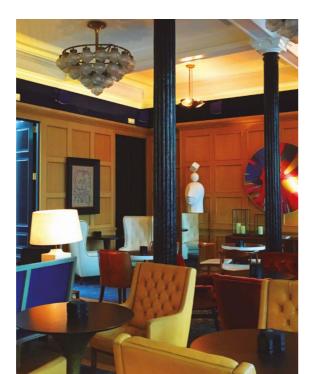
lan Harris lhD

CEO and Consulting

www.ihd-hk.com

If a Hotel invests in acoustic treatment for food & beverage areas, the restaurant will turn into a comfortable place whether is for having lunch or interesting conversations while music is still being heard with impeccable detail. Of course, these will depends directly on the sound equipment quality that has to be capable of reproducing the whole range of frequencies. In a hotel, those frequencies are normally place between 60 Hz and 18 KHz. This fact, contributes on quest's loyalty thus increasing the length of stay in hospitality common areas.

«A great sound equipment helps increasing customer loyalty»





Daniel Agulló Italdesign Barcelona www.italdesign.it

Managing Director

For the process of visual creation to triumph there must be a conjugation between style, technology and constructive quality towards the product usage experience.

«We must conjugate style, technology and constructive quality material»





Carlo Carbone Carlo Carbone

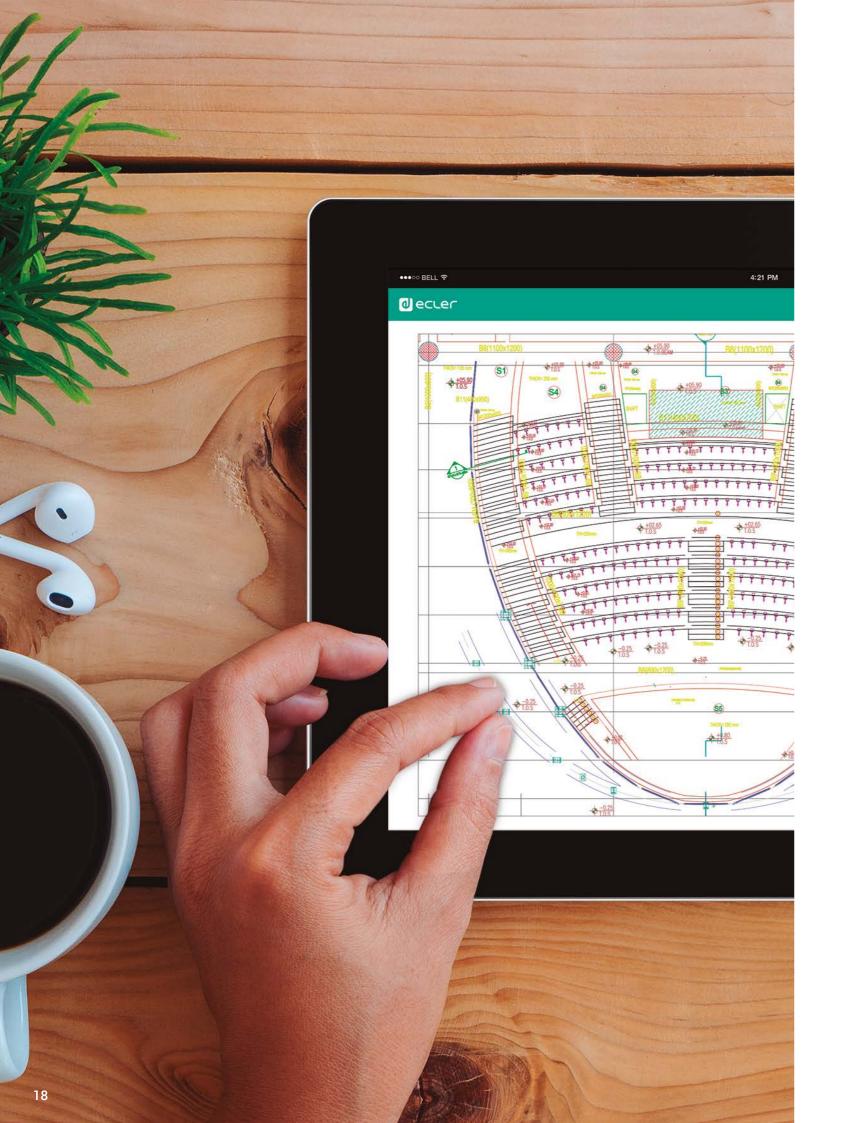
www.carlocarbone.it

Architect

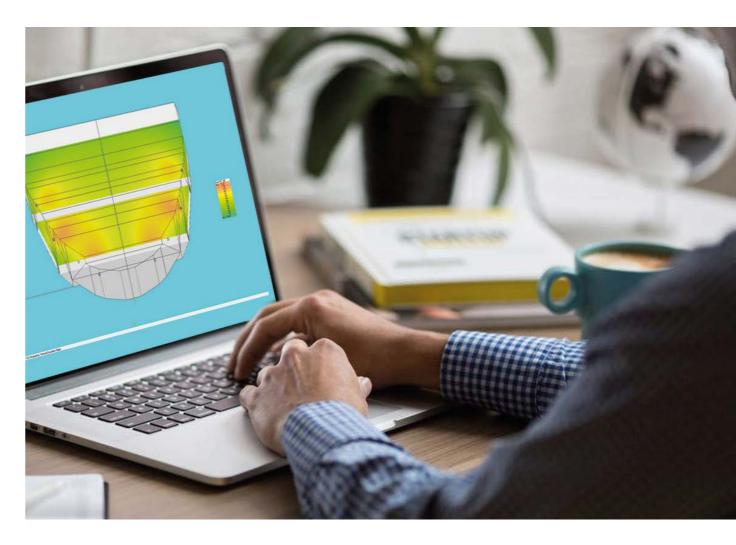
When it comes to designing a space, whether is a habitable room or a place to relate with others (restaurants, hotels, bars) there must be take into account some acoustics parameters such as: isolation, reverberation time and the electroacoustic system. Designing a project in a way that the audio management devices deliver coherence and correctly equalized sound is part of the designing process.

«When designing a project, the sound must be coherent and correctly-equalized»





ECLER ENGINEERING AT YOUR SERVICE



WE TAKE CARE OF YOUR PROJECTS

Our **Ecler Acoustics** division provides you with solutions to transform the acoustic environment into your ally and to reach the best possible outcome.

Ask for our catalog o visit www.ecleracoustics.com

Providing **highly specialized tools** to predict the end results, right from the construction project and onwards to completion. We will endeavour to help you achieve optimal environmental acoustic results.

GLOBAL PRESENCE

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We're present in over 60 countries across 5 continents, with a wide distribution and installers network at your disposal. It does not matter where you are!

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KNOWLEDGE

We have been manufacturing audio solutions **for over 50 years**. In the last 10 years we've participated in more than **100,000 projects**.

ERGONOMICS

Technology to create captivating ambiances. Our products are manufactured for a wide range of applications: elegant designs to impress or discreet ones to blend in with the surroundings.

TOTAL SOLUTION SUPPLIER

Products and accessories to fulfill all sound systems requirements, from sound sources to loudspeakers, for both indoor and outdoor applications.



ENVIRONMENTALLY FRIENDLY

- A green brand -

WE ARE COMMITTED TO:



IMPROVING OUR PLANET'S SUSTAINABILITY



ENERGY SAVINGS



CO₂ EMISSION REDUCTIONS

HELPING YOU ACHIEVE YOUR CORPORATE SOCIAL **RESPONSIBILITY GOALS (CSR)**

WHY Decler?

EXPERIENCE AND RELIABILITY

Over 50 years designing and manufacturing audiovisual technology products.

GLOBAL BRAND

Complete solutions anywhere in the world. No matter where your business is.

INNOVATION

latest and proven technologies for an unforgettable customer experience.

DESIGN

Collaborating with renowned industrial designers such a Giugiaro. Personalize colors.

ERGONOMICS

Solutions adaptable to your needs and user friendly technology.

SERVICE ORIENTED

in defining the best solution for your project.

MORITZ FACTORY **BARCELONA** - SPAIN BACKGROUND MUSIC SYSTEM

OUR PROJECTS

BUDHA BAR MARRAKECH - MOROCCO SPACE ZONING AND BACKGROUND MUSIC SYSTEM

STREET

MECHANNEL





H&M STORE BUDAPEST BUDAPEST - HUNGARY BACKGROUND MUSIC AND PAGING SYSTEM

A COLOR

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MOOD SPACE **MADRID** - SPAIN BACKGROUND MUSIC SYSTEM AND PRESENTATIONS

OPERA HOUSE GRAN TEATRE DEL LICEU BARCELONA - SPAIN INTEGRAL PAGING SYSTEM Liceu

LIVORNO THEATRE LIVORNO - ITALY INTEGRAL SOUNDING SYSTEM

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MIDPOINT RESTAURANT ISTAMBUL - TURKEY BACKGROUND MUSIC SYSTEM

> GRAN CASA MALL ZARAGOZA - SPAIN SOUND SYSTEM FOR PROJECTION

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MANGO SERRANO STORE MADRID - SPAIN BACKGROUND MUSIC SYSTEM

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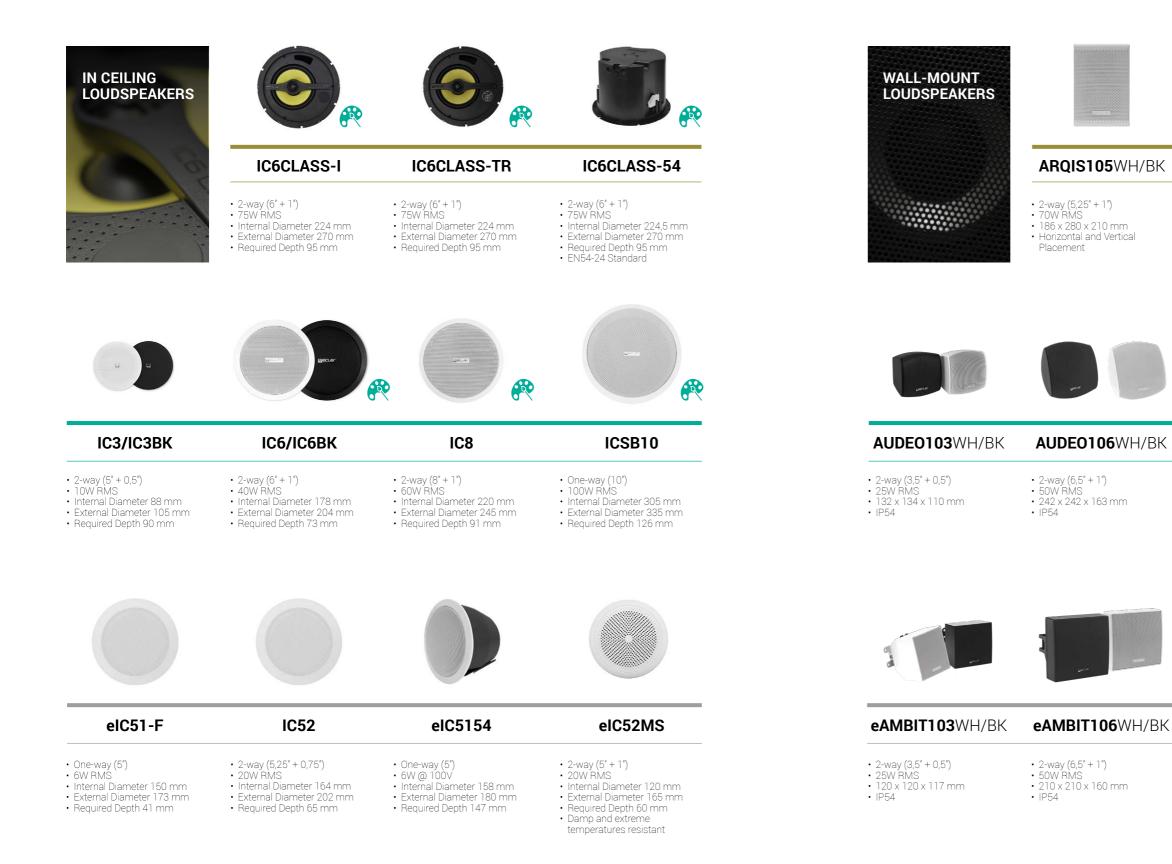
BARCELÓ RENACIMIENTO HOTEL SEVILLE - SPAIN INTEGRAL SOUND FOR COMMON AREAS

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FEATURED PRODUCTS







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ARQIS106WH/BK ARQIS108WH/BK

2-way (6,5" + 1")
120W RMS

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- 216 x 350 x 240 mm Horizontal and Vertical Placement
- 2-way (8" + 1")
 175W RMS
- 244 x 390 x 280 mm
- Horizontal and Vertical
- Placement



AUDEO108WH/BK

- 2-way (8" + 1")
 100W RMS
- 300 x 310 x 223 mm
- IP54



AUDEOSB110P

- One-way (10")
 150W RMS
 310 x 505 x 420 mm
- Subwoofer

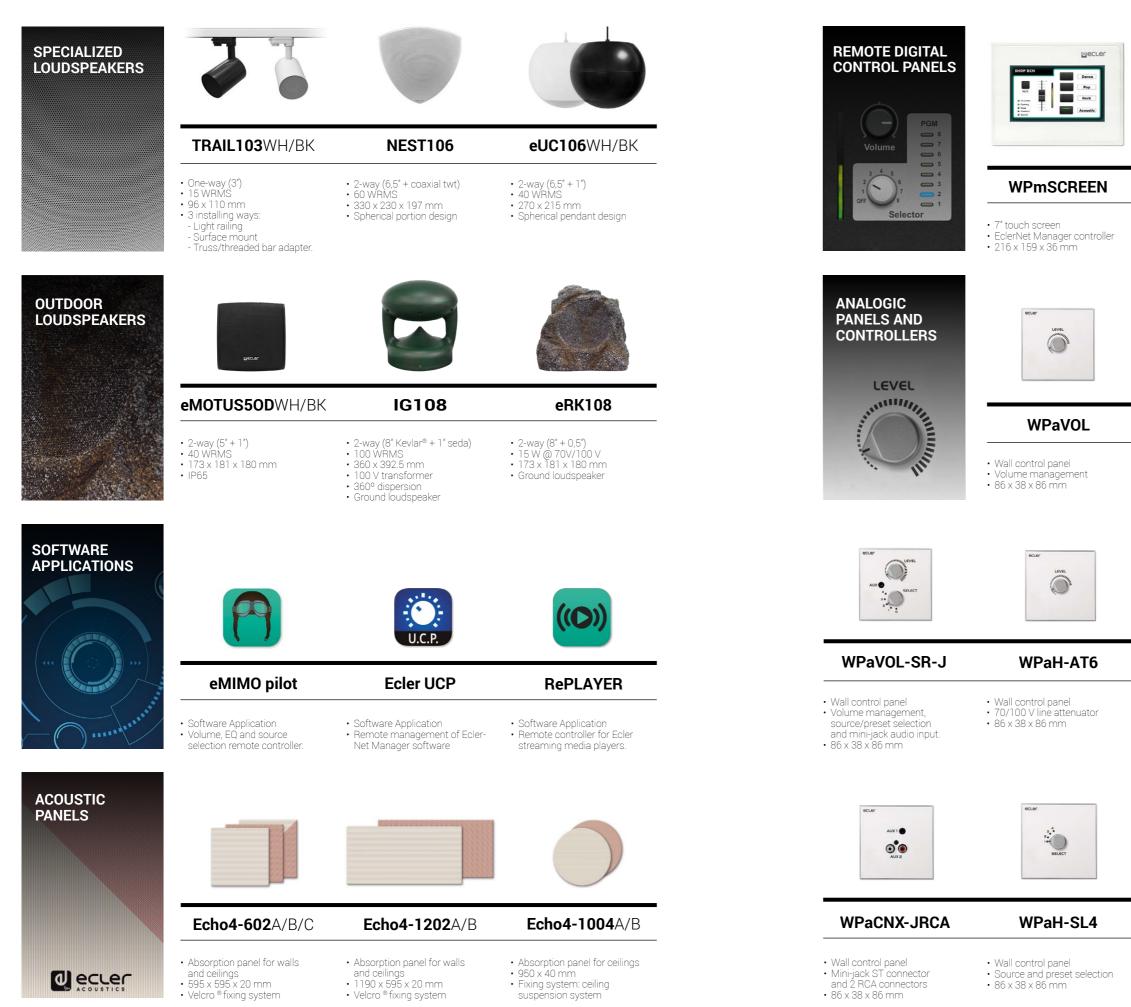




eMOTUS5PBWH/BK

- 2-way (3,5" + 0,5")
 2x25W RMS
 180 x 173 x 185 mm

- 2-way (3,5" + 0,5")
 2x25W RMS
 180 x 173 x 185 mm
- Conexión BT
- Remote control





WPTOUCH

- Digital remote control
- LCD screen
- 86 x 35 x 86 mm



eMCONTROL1

- Digital remote control
- LCD screen • 86 x 45 x 86 mm



WPaVOL-J

- Control remoto de pared Volume management an
- mini-jack audio input
- 86 x 38 x 86 mm



WPaVOL-SR

- Wall control panel
- Volume management and
- source/preset selection
- 86 x 38 x 86 mm



WPaH-AT100

- Wall control panel
- 70/100 V line attenuator
- 86 x 38 x 86 mm



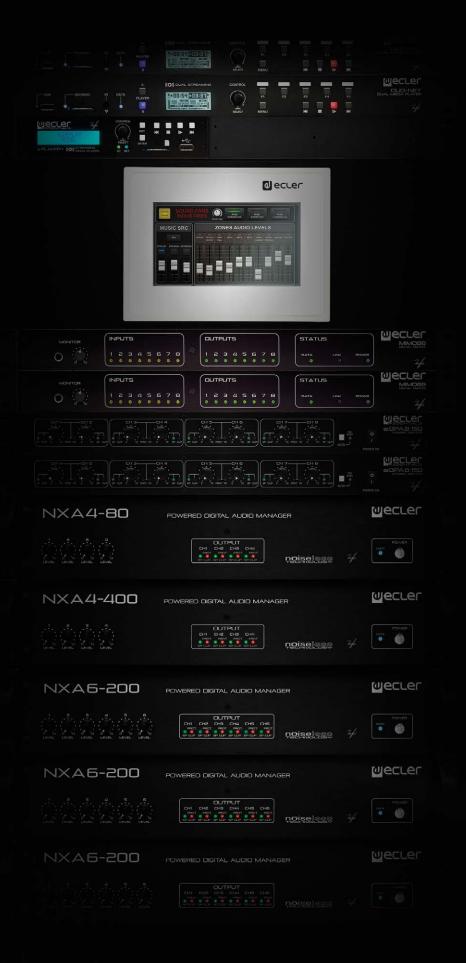
WPaCNX-CBO

- Wall control panel
- Combo connector with XLR
 input and ST jack input
- 86 x 38 x 86 mm



WPaMIX-T

- Wall panel mixer
- Mixes a St non-balanced signal
- with a micro XLR signal • 86 x 38 x 86 mm



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ECLER PROAUDIO, SL.

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